

# Ruth Zaines

## Director of Institutional Giving

Drawing on over two decades of experience in nonprofit development, Ruth joined English for New Bostonians (ENB) as its inaugural Director of Institutional Giving. In this role, she leads the strategy and growth of the organization's institutional funding, overseeing the entire grant lifecycle—including proposal writing, stewardship, relationship building, and reporting.

Prior to joining ENB, Ruth served as a development consultant across a range of human service organizations, supporting them through a deep, interdisciplinary knowledge base. Ruth holds an MA in Regional Economic and Social Development and is an alumna of the Institute for Nonprofit Management and Leadership. Outside of work, Ruth enjoys reading, running, and spending time with her husband, five children, and their many pets.